Lenawee/Monroe Technology Consortium (LMTC)

2024-2025 Firewall Equipment and Services

REQUEST FOR PROPOSALS
ADDENDUM NUMBER ONE

Date of original RFP: December 20, 2023

Date of Addendum Number One: January 12, 2024

Due Date for Bids: January 23, 2024

Below are questions received via email thus far:

1. Regarding the Lenawee/Monroe Technology Consortium's RFP for Palo Alto Renewals. Would you be able to provide the serial numbers to these PA-5220 units?

   The serial numbers are: 013201008024 & 013201008144.

2. Is your intent to order the hardware and start on April 1 not waiting for the funding commitment letter which will not come until June/July and still do SPI billing?

   No, we would be looking to start July 1st, 2024 at the earliest.

3. Would you consider doing this under the BEAR payment method to allow for the project to start April 1?

The project is not going to start that early. It will start July 1st at the earliest.

4. What are the billing terms you are asking for? (i.e. NET30)

   Default is Net30, but as outlined in the RFP, nothing over the non-erate portion will be billed.

5. How many fiber modules of each type are you looking for?

   It depends on how many districts participate. At least 4 40GB modules is what we are thinking at this time.

a. How are you looking to use the optics?

   LISD and MCISD might be configured differently. Optics would connect the Firewall to the Core Switch.

6. What is your current bandwidth capacity needed?

   We are upgrading to a 20GB connection next year that will service the entire consortium.

a. What is the desired top bandwidth capacity requirement over the next 5yrs.

20GB per district

b. In an HA situation do you need a single firewall to handle 100% of your bandwidth throughout or is a minimum of 50% sufficient?

HA is not covered by e-rate so we are looking for all devices to have a primary focus with resiliency if needed by other districts

7. What kind of backup connections does each site have back to the core?

None

a. Do you use the backup for active traffic or is it a passive connection only until primary failure?

We do not have a backup

8. Do you have any metrics around deep packet inspection configuration or throughput on your current Palo Alto?

We do not have any available but expect the device to handle 20GB throughput of threat protection/deep packet inspection.